

Message Text

UNCLASSIFIED

PAGE 01 STATE 228019

41

ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 MC-02 /022 R

DRAFTED BY COM:BIC:OMP:TD:AMAURER/LVM

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COM/BIC/OMP/TDRSCHOENFELD

COM/BIC/OIM:RTURNER (BY PHONE)

COM/BIC/OMP/OD:JMOOSE

EUR/EE:SFROMOWITZ

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R 150605Z SEP 76

FM SECSTATE WASHDC

TO AMEMBASSY BELGRADE

UNCLAS STATE 228019

E.O. 11652: N/A

TAGS: BEXP, YO

SUBJECT: PROCESS CONTROL INSTRUMENTATION

REF: STATE A-3359

1. STATISTICS SHOW THAT U.S. EXPORTS TO YUGOSLAVIA OF PROCESS CONTROL INSTRUMENTATION, AS IDENTIFIED IN PRINTOUT TRANSMITTED BY REFAIR, GREW FROM \$500,000 IN 1973 TO \$9 MILLION IN 1975. DOC WOULD APPRECIATE INFO FOR LAST AVAILABLE YEAR ON THE FOLLOWING SUBJECTS:

(A) DOMESTIC PRODUCTION: MAJOR PRODUCT ITEMS AND TOTAL DOLLAR VALUE.

(B) IMPORTS: MAJOR PRODUCT ITEMS AND TOTAL DOLLAR VALUE.

(C) MAJOR YUGOSLAV COUNTRY SOURCES OF PROCESS CONTROL INSTRUMENTATION, WITH MARKET SHARES IF AVAILABLE.

(D) PRODUCT LISTING OF BEST U.S. PROSPECTS IN PRODUCT UNCLASSIFIED

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PAGE 02 STATE 228019

CATEGORY.

(E) NARRATIVE OUTLINING TRENDS AND MARKET FACTORS
AFFECTING YUGOSLAV REQUIREMENTS FOR PROCESS CONTROL
INSTRUMENTATION, INCLUDING TURNKEY PROJECTS.

2. NO SPECIAL MARKET RESEARCH EFFORT REQUESTED. OFFICE
OF MARKET PLANNING PREPARING TARGET INDUSTRY PLANNING
REPORT ON PROCESS CONTROL INSTRUMENTATION. WOULD LIKE TO
INCLUDE YUGOSLAVIA. SINCE DEADLINE FOR COMPLETION OF
REPORT IS MID-OCTOBER, WOULD APPRECIATE AVAILABLE INFO
BY OCTOBER 12. SUBJECT REPORT FOR INTERNAL USE ONLY;
ROUGH ESTIMATES ACCEPTABLE WHERE STATISTICS NOT AVAILABLE.
ROBINSON

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NNN

Message Attributes

Automatic Decaptioning: X
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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Comment:
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Disposition Event:
Disposition History: n/a
Disposition Reason:
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Margaret P. Grafeld
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04 MAY 2006

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